

LEXICON

- IFRS 16: The recognition of all leases results in the balance sheet, by the recognition of a security for the right to use the leased assets in return for a liability for the obligations. The operating expense of leases is replaced by a depreciation expense and an interest expense.
- IFRS 9: This standard impacts the recognition of a telecom operator's financial instruments, in particular by introducing a provisioning model based on expected credit losses. It also modifies the classification and measurement of trade receivables and other financial assets, thus influencing credit risk management and revenue recognition.
- **Ebitdaal:** (EBITDA after Leases) is an indicator of financial profitability that takes into account depreciation and interest expenses relating to leases. It replaces adjusted EBITDA
- **ECapex:** eCAPEX corresponds to (i) tangible and intangible investments excluding telecommunications licenses and excluding financed assets, (ii) reduced by the sale prices of the intangible and tangible assets sold.

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SUMMARY HIGHLIGHTS REVIEW OF THE OPERATIONAL FIGURES **REVIEW OF THE FINANCIAL FIGURES** 03**OUTLOOK** CONSOLIDATED FINANCIAL STATEMENTS avec vous, pour vous sonatel

Section 1

HIGHLIGHTS

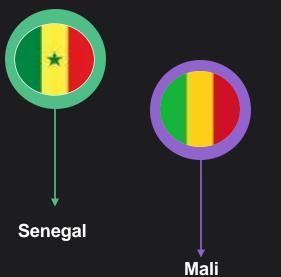
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COUNTRY OF PRESENCE

MAINTAINING LEADERSHIP IN ALL COUNTRIES









Sierra Leone

MACROECONOMIC INDICATORS

Position 🔒	1 st / 4	1 st / 3	1 st / 3	1 st / 2	1 st / 3
Market share	56.5%	55.6%	74.7%	69.2%	51.0%
GDP growth*	8.25%	4.0%	4.07%	5.0%	4.0%
Inflation	1.5%	2.5%	11.0%	4.2%	36.6%
Population (in M)*	18.6	24.1	15.4	1.9	8.6
Mobile Penetration	127%	107%	101%	119%	95%

HIGHLIGHTS

The Sonatel group is consolidating its growth in 2024 thanks to confirmed resilience in all countries of presence despite increased competition and instability in the political, economic and social environment.



SENEGAL

-Announcement of Senegal's new "New Deal Technologique" digital strategy

Launch of 5G



MALI

- Effectiveness of Mali's exit from ECOWAS since January 29, 2025
- Obligation to identify subscribers by NINA (National Identification Number) and to limit the number of numbers to 3 per customer and per operator.
- Support for disaster victims via the Foundation and inauguration of the first Orange Digital Center Club in the region (Ségou). the link



GUINEA

- Strengthening of leadership on all markets
- Approvals granted to new players on Mobile Money
- Strengthening of local anchoring actions (health caravan)



GUINEA BISSAU

- Renewal of the asymmetry on interconnection rates
- launch of Orange energy
- Commissioning of the ACE submarine cable
- Launch of EME Orange Finances Mobiles Bissau
- Launch of the Orange Bissau Foundation and Inauguration of the Orange Digital Center



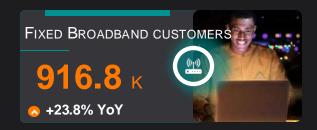
SIERRA LEONE

- Top Employer Certification
- Improvement of indoor coverage (swap project) to improve the quality of service
- Reduction of Orange Money cash out rates to 1%
- Actions against infant mortality and environmental day with the State

KEY OPERATIONAL FIGURES

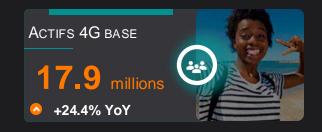
42.4 million fixed, mobile and Internet customers, up 3.3% YoY













Continued YoY growth of the parks driven by 4G and fixed broadband thanks to good commercial performances and the deployment of fiber with a connection rate of 49.6%.

The Orange Money base is growing by 8.4% in connection with an extensive distribution network, attractive offers and an optimized customer experience thanks to the availability and security of the service

KEY FINANCIAL FIGURES



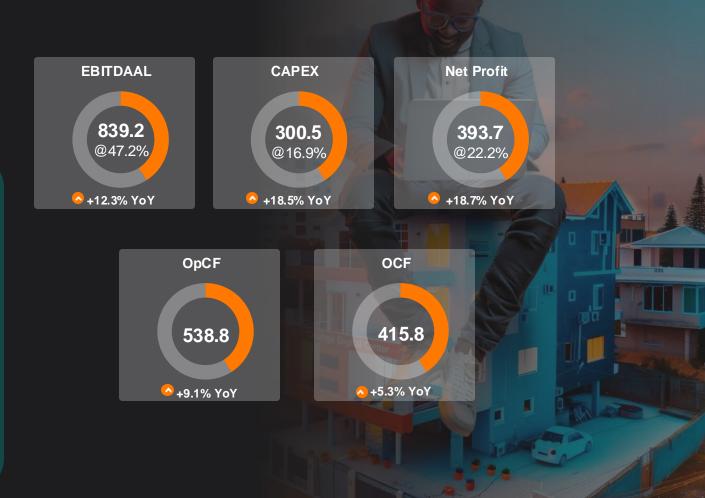
Maintaining growth in turnover, EBITDAAL and net profit thanks to the Group's resilience and ability to adapt and innovate in a competitive context

Consolidated revenue



Great performance supported by investments of +300 billion XOF, or 17% of turnover to meet the growing needs of customers, to strengthen digital inclusion and to support States in their digital transformation projects.

Growth in Ebitdaal (+12.3%) higher than that of revenues (+9.6%) thanks to good commercial momentum, sustained and accelerated investments and the good cost control policy.



ECONOMIC FOOTPRINT

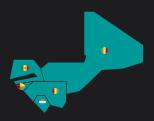


TURNOVER GENERATED FOR THE BENEFIT OF LOCAL BUSINESSES

+ 366 Billion XOF

Liste des activités

- national operators;
- · technical subcontractors;
- call centers and lessors;
- communication agencies;
- training organizations;
- hotels and restaurants;
- lawyers and notaries;
- car dealerships;
- security companies;
- maintenance and cleaning companies
- construction for various works
- banks and insurance companies;
- content producers;
- temporary employment agencies.



One of the first contributors to the creation of values in our countries of presence with an economic footprint of 60% of the consolidated turnover which reached 1,057 billion XOF



JOB CREATION

- + 181 Billion XOF to distributors
- + 200 000 Indirect Jobs
- + 5 000 Direct Jobs

Thanks to extensive commercial distribution and dynamic partners



DIVIDENDS PAID TO LOCAL SHAREHOLDERS

+ 49 Billion XOF

Distributed to minority shareholders (staff and local shareholders)



AMOUNTS PAID TO THE STATE BUDGETS

+902 Billion XOF

As taxes, taxes collected directly, royalties, social security contributions, customs duties and dividends in the countries of presence



EXPORTATION

+66 Billion XOF

Contribution to the balance of payments through services provided to foreign telecommunications operators

DIGITAL, SOCIAL AND ENVIRONMENTAL FOOTPRINT



DIGITAL INCLUSION & SUPPORT FOR LOCAL ENTREPRENEURSHIP

1 new Orange Digital Center in Guinea Bissau bringing the total number of ODCs to 5 in addition to the 9 ODC Clubs deployed in the regions with + 30,300 beneficiaries supported in 2024

In Mali, + 23,000 students in 43 establishments and in 5 large cities were made aware of digital technology over a 3-month campaign.

Promoting **digital training** and supporting the employability of young people and preparing them for the jobs of the future through the Orange Digital Center (ODC)

Insertion rate: up to 92% after 3 to 6 months after certification and 48% average feminization rate

259 new startups supported through our dedicated programs

+ 1,600 deprived women trained, in our network of digital houses, in basic tools for sustainable management of incomegenerating activities



SOCIAL INCLUSION

Fondations

+ 400,000 people now have access to a water point, a school that meets standards, an equipped health center, and a green school thanks to the 5 new "Village" Projects

In Mali, inauguration of the 12th Orange Village in N'Djiballa In Guinea, 2 new Orange Villages in Kakidi and Daoua-Tongui In Bissau, 1st Orange Village in Catiao In Senegal, 9th Village Project in Tomboronkoto

Installation of access ramps for people with reduced mobility at Sonatel sites open to the public

Continuation of the program for the inclusion of people living with disabilities, some of whom become suppliers

Official launch of the activities of the Orange Bissau Foundation



SUPPORT FOR EDUCATION AND HEALTH

Rehabilitation and equipment of health sites (5/year)

In Guinea, nearly 55,000 women and children treated free of charge as part of the fight against infant mortality and inauguration of a hemodialysis center

+ 1000 school kits offered to underprivileged children in Senegal

Rehabilitation of the emblematic Djignabo high school in the Ziguinchor region of Senegal (3,376 students)

In Sierra Leone, support for the Lumley pediatric hospital in facilities including computer equipment for better monitoring of care and good



Sustainable development



CO2 Emission

Objective of achieving a rate of 50% use of renewable energies by 2025

Solarization rate

42% Senegal 27.2% Mali 63.9% Guinea Conakry 56.1% Guinea Bissau 17% Sierra Leone

More than 12,300 reconditioned customer products and +2,732 solar kits repaired by the dedicated center in Senegal, i.e. a rate of 97%

Reforestation +71,000 trees planted each year, which is +2,100 tonnes of CO2 avoided. In Mali, 10,000 hectares reforested

+121,000 homes now have energy thanks to Orange Energy

201 T of waste removed (104t recycled and 97t reused) which is 2 times more than in 2023

Section 2

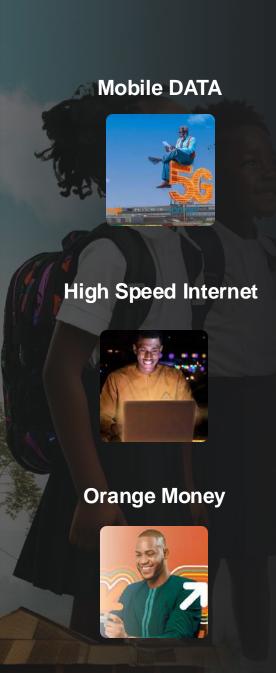
REVIEW OF THE OPERATIONAL FIGURES

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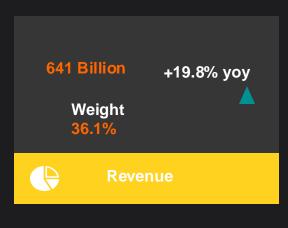


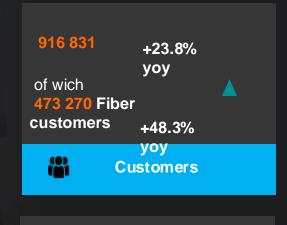
MAIN ACTIVITES



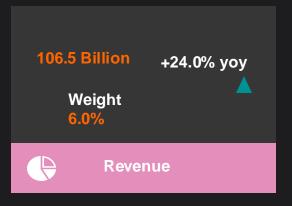






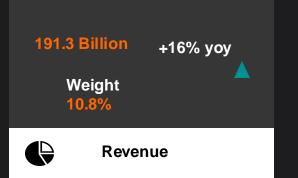












FINANCIAL KPIs

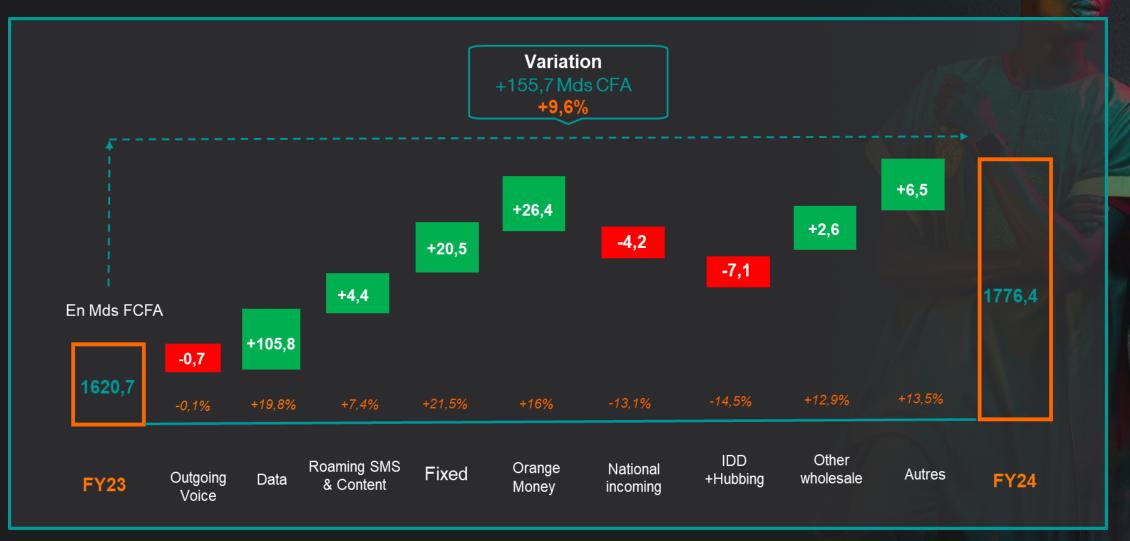
Revenue and EBITDA growth in all countries

EBITDA growth higher than the increase in turnover in all geographies except Mali.

	2023	2024	23/24PF	23/24
Revenues	1 620.7	1776.4	+9.3%	+9.6%
Ebitdaal	747.5	839.2	+11.7%	+12.3%
% Revenues	46.1%	+47.2%	-	1.1pts
Investments	253.5	300.5	18.3%	18.5%
% Revenues	15.6%	+16.9%	-	+1.3pts
Net Profit	331.7	393.7	17.1%	18.7%
% Revenues	20.5%	22.2%	-	+1.7pts

REVENUES PER ACTIVITES

Revenue growth of 155.7 billion XOF driven by the engines (data, fiber and orange money)



INVESTMENTS

300 Billion XOF of investments, growing by 18.5% to meet the strong demand for very high fixed and mobile broadband (increase in usage and base) and to strengthen the resilience of the networks.

The CAPEX/CA ratio grew by +1.3 pts and stands at 16.9%.

CAPEX PER ACTIVITES

$ \mathbb{N}\rangle$	2023	2024	2024/2023
Network	212.5	245.8	+15.5%
IT	12.4	28.8	+132.2%
Others	28.6	25.9	-9.4%
TOTAL	253.5	300.5	+18.5%
CAPEX rate	15.6%	16.9%	+1.3 pts

Section 4

OUTLOOK

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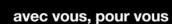
OUTLOOK

In 2025, Sonatel will celebrate its 40th anniversary with renewed ambition and strategic projects to consolidate its leading position.

- Capitalize on 40 years of experience to write an ambitious new chapter in our history and build a sustainable and innovative future. »
- Strengthen network infrastructures, accelerate innovation, conquer new markets, optimize the customer experience and strengthen its impact
- Consolidate our leadership position by investing in the deployment of optical fiber and 4G and 5G mobile networks to
 offer ever more efficient connectivity.
- Accelerate innovation by developing solutions adapted to the needs of businesses and individuals, particularly in the B2B and digital financial services segments.
- Explore new markets and growth opportunities while optimizing the customer experience through digitalization and artificial intelligence.
- Strengthen our societal impact by intensifying our initiatives in favor of digital inclusion, education and health, while continuing our efforts to reduce our carbon footprint and promote a sustainable economy.
- Continuing our mission as a trusted partner of states and communities, while maintaining sustainable and responsible growth.

Section 5

CONSOLIDATED FINANCIAL STATEMENTS 2024





Deloitte.



Société Nationale des Télécommunications du Sénégal (Groupe SONATEL)

Société Anonyme 64, VDN Cité Keur Gorgui BP 69 - Dakar/Sénégal

Attestation sur la sincérité des informations financières consolidées établies selon les normes IFRS

Etats financiers consolidés Période du 1er janvier au 31 décembre 2024



DELOITTE SENEGAL

Place de l'Indépendance
Immeuble Indépendance 15ème étage
BP 21416 - Dakar/Sénégal



GARECGO

MEMBRE DU RESEAU JPA INTERNATIONAL

3, Place de l'Indépendance
Immeuble SDIH 2ème étage
BP 2763 Dakar/Sénégal

Société Nationale des Télécommunications du Sénégal (Groupe SONATEL)

Attestation sur la sincérité des informations financières consolidées établies selon les normes IFRS

Etats financiers consolidés Période du 1er janvier au 31 décembre 2024

En notre qualité de Commissaires Aux Comptes du Groupe Sonatel, et conformément à la demande de ce dernier, nous avons procédé au contrôle des informations financières, relatives à la période du 1^{er} janvier au 31 décembre 2024, telles que jointes, destinées à être publiées. Ces informations comprennent le compte de résultat consolidé, l'état du résultat global consolidé, l'état consolidé de la situation financière, le tableau de variation des capitaux propres consolidés et le tableau des flux de trésorerie, mais ne comprennent pas les notes annexes aux états financiers consolidés du groupe SONATEL.

Les informations financières figurant dans ces tableaux font ressortir les chiffres clés suivants (en millions de FCFA) :

Capitaux propres: 1.274.638

Total actif: 3.105.287

Chiffre d'affaires : 1.776.443

Résultat global de l'ensemble consolidé : 417.242

Ces informations ont été établies sous la responsabilité de la Direction du Groupe SONATEL sur la base des éléments et informations disponibles à la date de la présente attestation.

Ces informations ont été arrêtées par le Conseil d'administration en sa séance du 20 février 2025.

Sur la base de nos travaux à la date de la présente attestation, nous n'avons pas relevé d'anomalie significative de nature à remettre en cause la sincérité des informations financières à savoir le compte de résultat consolidé, l'état du résultat global consolidé, l'état consolidé de la situation financière, le tableau de variation des capitaux propres consolidés et le tableau des flux de trésorerie du Groupe SONATEL, joints à la présente attestation.

Les Commissaires Aux Comptes

GARECGO
MEMBRE DU RESEAU JPA INTERNATIONAL

DELOITTE SENEGAL
MEMBRE DE DELOITTE TOUCHE TOHMATSU LIMITED

El Hadji Abdoulaye GUEYE Associé

Tafsir Ibnou NDOYE Associé

I.

NOOLE

Dakar, le 20 février 2025

Scoop of Consolidation

Country	Entity	Mode of ownership	Percentage of control	Type of control	Consolidation method
Senegal	Orange Finances Mobiles Senegal	Direct	100%	Exclusive control	Global integration
	Orange Mali	Direct	69.40%	Exclusive control	Global integration
Mali	Orange Finances Mobiles Mali	Indirect	69.40%	Exclusive control	Global integration
	Orange Guinea	Direct	88.82%	Exclusive control	Global integration
Guinea Conakry	Orange Finances Mobiles Guinea	Indirect	88.82%	Exclusive control	Global integration
Guinea Bissau	Orange Bissau	Direct	89.85%	Exclusive control	Global integration
Sierra Leone *	Orange Sierra Leone	Direct	50%	Exclusive control	Global integration
Oleira Leone	Orange Money Sierra Leone	Indirect	50%	Exclusive control	Global integration
Ivory Coast	Orange Services Group	Indirect	47%	Notable Influence	Put in equivalence

^{*} Orange Sierra Leone, 50% owned, is fully consolidated in accordance with the terms of the shareholder agreement which confers control to the Sonatel Group. The Orange Group holds the remaining 50%.

Income Statement

(in Million XOF)	2024	2023	2 022
Revenues	1 776 443	1 620 701	1 455 049
External purchases	(614 951)	(565 420)	(526 136)
Other operational products	43 080	38 442	20 266
Other operating expenses	(61 555)	(83 506)	(41 389)
Staff costs	(143 659)	(143 628)	(134 165)
Taxes and operating charges	(148 927)	(132 866)	(130 168)
Depreciation and amortization	(231 654)	(213 210)	(207 478)
Result of sale of securities and activities	(7)	(5 573)	66
Restructuring and integration costs	155	155	185
Pertes de valeur des écarts d'acquisition	(244)		
Results of equity-accounted entities	843	614	829
Operating profit	619 524	515 709	437 059
Cost of gross financial debt	(22 788)	(21 131)	(23 511)
Interest charges on rental debts	(2 342)	(2 589)	(2 933)
Income and expenses on assets constituting net debt	6 657	2 409	6 578
Foreign exchange gain (loss)	(1 829)	2 776	(2 574)
Other financial income and expenses	(2 967)	(709)	7 655
Financial Results	(23 268)	(19 245)	(14 785)
Corporation tax	(202 593)	(164 716)	(143 361)
Consolidated net income	393 662	331 748	278 912
Net income attributable to the owners of the parent company	328 750	279 448	235 974
Net income attributable to holdings not giving control	64 912	52 300	42 938
Net income per share attributable to the owners of the parent company			
- Basic	3 288	2 359	2 110
- Diluted	3 298	2 359	2 110

Statement of Compregensive Income

(In Million XOF)	2 024	2 023
Consolidated net income	393 662	331 748
Post-employment benefit actuarial gap	(2 849)	(6 390)
Conversion differences	25 597	(13 636)
Other comprehensive income before tax	22 748	(20 026)
Tax on other comprehensive income (non-recyclable)	832	1 774
Other elements of comprehensive income	832	1 774
Overall result of the consolidated group	417 242	313 496
Overall result attributable to Group shareholders	347 257	265 350
Overall income attributable to non-controlling interests	69 985	48 146

Balance sheet - Assets

(In Million VOE)	31-déc	31-déc	31-déc
(In Million XOF)	2024	2023	2022
Assets			
GAP acquisition	18 649	17 506	22 169
Other intangible assets	240 775	253 278	230 160
Tangible assets	1 120 744	1 000 314	921 033
Equity-accounted securities	5 422	4 579	3 964
Rights of use of leased assets	23 192	23 398	21 285
Non-current financial assets	166 437	154 588	143 075
Other non-current assets	11 428	7 346	8 235
Deferred tax assets	47 942	40 518	20 955
Total non-current assets	1 634 589	1 501 527	1 370 876
Stocks	25 321	26 136	26 652
Receivables	245 489	184 735	166 102
Other customer contract assets	130 256	7 276	5 371
Other current assets	512 760	375 016	312 402
Taxes and operating charges	64 993	55 312	71 725
Corporation tax	17 380	15 813	14 544
Prepaid expenses	14 139	8 019	7 728
Cash and cash equivalents	460 360	400 024	276 791
Total current assets	1 470 698	1 072 331	881 316
Total assets	3 105 287	2 573 858	2 252 192

Balance sheet - Liabilities

(In Million XOF)	31-déc	31-déc	31-déc
[included the control of the control	2024	2023	2022
Liabilities			
Share capital	50 000	50 000	
Share premium and legal reserve	1 070 661	912 454	766 438
Conversion differences	(60 880)	(81 404)	(71 729)
Own shares	(9 434)	(1 539)	(761)
Equity attributable to owners of the parent company	1 050 347	879 511	743 948
Equity attributable to non-controlling interests	224 291	186 213	154 576
Total owner's equity	1 274 638	1 065 724	898 523
Non-current financial liabilities	241 468	167 129	199 560
Non-current rental debts	25 533	19 417	15 579
Non-routine employee benefits	37 226	34 718	28 813
Other non-current liabilities	22 216	16 702	12 386
Deferred tax liabilities	-	_	309
Total non-current liabilities	326 442	237 966	256 647
Current financial liabilities	219 081	214 819	221 007
Supplier debts for current fixed assets	153 584	143 559	140 633
Supplier debts on other goods and services	378 438	296 874	224 910
Customer contract liabilities	1 362	2 333	1 477
Current rental debts	(2 755)	4 417	6 848
Common employee benefits	18 811	22 668	19 312
Other current liabilities	510 764	406 103	294 938
Taxes and operating charges	85 860	80 884	74 803
Corporation tax	99 025	74 928	90 309
Deferred revenue	40 037	23 584	22 784
Total current liabilities	1 504 207	1 270 168	
Total liabilities and equity	3 105 287	2 573 858	2 252 192

Cash Flow Statement (1/2)

(In Million XOF)	2024	2023
Cash flow from activity	2027	2023
	000 000	004 740
Net profit	393 662	
Taxes and operating charges	148 927	132 866
Depreciation allowance	231 654	213 210
Impairment of fixed asstes	244	
Result of asset disposal and other gains & losses	7	5 586
Allocations (reversals) of other provisions	4 168	\/
Corporation tax	202 593	164 716
Share in the results of equity-accounted entities	(843)	(614)
bottom line	23 268	19 245
Net exchange rate spread (EXP)	(4 029)	3 488
Stock-based compensation	3 435	2 561
Decrease (increase) in stocks	911	97
Decrease (increase) in trade receivables	(58 961)	(18 299)
Increase (decrease) in supplier debts	75 126	74 224
Variation of liabilities on customer contracts	(971)	855
Decrease (increase) in other receivables	(133 332)	(64 497)
Increase (decrease) in other debts	131 626	87 725
Taxes and operating charges disbursed	(154 469)	(110 409)
Dividends received	529	778
Interest income received	8 298	2 560
Interest paid and rate effect of net derivatives	(29 376)	(22 712)
Corporate taxes disbursed	(182 478)	(179 913)
Cash generated from operating activities (a)	659 991	643 077
Cash flow from investment operations		
Acquisitions of tangible and intangible assets	(300 900)	(288 126)
Increase (decrease) in fixed asset suppliers	4 556	247
Proceeds from the sale of real estate and other tangible and intangible assets	442	189
Acquisitions of equity securities net of cash acquired	(1 619)	(2 711)
Proceeds from the sale of equity securities net of cash transferred		215
Decrease (increase) in investments and other financial assets	(116 955)	(4 999)
Cash generated from investing activities (b)	(414 477)	(295 185)

Cash Flow Statement (2/2)

(In Million XOF)	2024	2023
Cash flow from financing operations		
Capital financing cash flows	117 535	11 007
Bond issues	(20 000)	(20 000)
Long-term bond issues	(54 027)	(23 819)
Bond repayments	(9 601)	(9 303)
Long-term loan repayments	36 350	(7 304)
Decrease (increase) in deposits and other debt-related financial assets	(15 265)	
Share buyback	(7 895)	(778)
Variation % interest without taking/loss of control	(2)	-
Increase in capital	-	59
Contribution of minority shareholders	-	26
Dividends paid to minority shareholders	(244 043)	(175 856)
Cash generated by financing activities (c)	(196 947)	(225 968)
Monetary variation of cash and quasi-availability (a) + (b) + (c)	48 567	121 924
Impact of exchange rate variations on cash flow	11 769	1 308
Net cash change	60 336	123 232
Net change in availability and quasi-availability		
Availability and quasi-availability at opening	400 024	276 791
Including cash and quasi-availability of continuing activities	400 024	276 791
Monetary variation of availability and quasi-availability	60 336	123 233
Availability and quasi-availability at closing	460 360	400 024

Statement of changes in equity

(In Million XOF)	Attributable to owners of the parent company					Attributal controlling	Total owner's equity	
	Share capital	Reserves	Conversion difference	Own shares	Total	Reserves	Total	
Balance as of January 1st 2023	50 000	766 438	(71 729)	(761)	743 948	154 576	154 576	898 523
Ajustment related to the application IAS 29		24 096			24 096	24 096	24 096	48 193
Conslidated comprehensive income		275 024			265 350	48 146	48 146	313 496
Distribution of dividends		(165 420)			(165 420)	(41 205)	(41 205)	(206 625)
Other movements (1)		10 051	-	1 486	11 537	599	599	12 137
Balance as of December 31 2023	50 000	910 190	(71 729)	725	879 511	186 213	186 213	1 065 724
Ajustment related of the application IAS 29		5 128			5 128	5 128	5 128	10 256
Consolidated comprenhensive income		326 732	20 524		347 257	69 985	69 985	417 242
Distribution of dividends		(176 107)			(176 107)	(37 184)	(37 184)	(213 291)
Other movements		(746)		(4 696)	(5 442)	149	149	(5 293)
Balance at December 31 2024	50 000	1 065 198	(51 205)	(3 971)	1 050 347	224 291	224 291	1 274 638

DRAFT RESOLUTION: ALLOCATION OF RESULTS FOR THE 2024 FINANCIAL YEAR

The General Meeting, on the proposal of the Board of Directors and after having deliberated, decides to:

- set the gross dividend for each share at 1,839 XOF. After deduction of the 10% withholding tax for IRVM, the net dividend of 1,655 XOF will be payable from May 22, 2025;
- carry forward the remainder of the net result to free reserves, which is 58,199,336,773 XOF.



